

Message Text

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61

ORIGIN EB-07

INFO OCT-01 ARA-06 ISO-00 CIAE-00 COME-00 DODE-00 DOTE-00

FMC-01 INR-07 NSAE-00 CG-00 COA-01 DLOS-03 L-02 /028 R

DRAFTED BY EB/TT/MA:JPSTEINMETZ:EW

APPROVED BY EB/TT/MA:RK BANK

FMC:RSHOPE

MARAD:RGAGE

ARA/CEN:DCLARE

----- 066327

P 262218Z FEB 75

FM SECSTATE WASHDC

TO AMEMBASSY GUATEMALA PRIORITY

INFO AMEMBASSY CARACAS PRIORITY

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E.O. 11652: N/A

TAGS: EWWT, GT, US

SUBJECT: SHIPPING: FLOMERCA/DELTA PROBLEM

WENT AND HARRELSON OF DELTA WILL REPRESENT LINE IN TALKS
WITH FLOMERCA BEGINNING MARCH 3. RICHARD KINSELLA,
CARACAS-BASED FOREIGN MARITIME ADMINISTRATION REP, MAY BE
DETAILED TO GUATEMALA CITY FOR THE DURATION OF THE TALKS,
BUT AS YET A FINAL DECISION HAS NOT BEEN MADE. SINCE
DISCUSSIONS ARE STRICTLY COMMERCIAL, AND ANY JOINT COM-
MERCIAL AGREEMENT THAT MIGHT EVENTUALLY BE WORKED OUT

MUST BE SUBMITTED AS SUCH TO THE FEDERAL MARITIME COM-
MISSION FOR APPROVAL, KINSELLA, A USG OFFICIAL, WILL NOT
BE PRESENT DURING ANY OF THE DELTA/FLOMERCA DISCUSSIONS
SO AS NOT TO COMPROMISE THE COMMERCIAL NATURE OF THE
TALKS. HE WILL, HOWEVER, BE AVAILABLE AT OTHER TIMES TO
ADVISE THE DELTA TEAM REGARDING ANY LEGAL IMPLICATIONS ON
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ASPECTS OF VARIOUS PROPOSALS WHICH MAY BE CONSIDERED AND

WHICH WOULD REQUIRE SUBSEQUENT MARAD APPROVAL BECAUSE OF
DELTA'S SUBSIDY CONTRACT WITH MARAD. KISSINGER

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Message Attributes

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Concepts: NEGOTIATIONS, STEAMSHIP LINES
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Disposition Approved on Date:
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Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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05 JUL 2006

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Subject: SHIPPING: FLOMERCA/DELTA PROBLEM WENT AND HARRELSON OF DELTA WILL REPRESENT LINE IN TALKS
TAGS: EWWT, GT, US, DELTA, FLOMERCA
To: GUATEMALA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006